

# PHARMACEUTICAL INDUSTRY

1.71

## WHITE BOOK BALANCE SCORE CARD

Recommendations:	Introduced in the WB:	Significant progress	Certain progress	No progress
<b>ALIMS should:</b>				
Adhere to the existing time frames established by the Law on Medicines regarding new registrations, renewals and variations of licences.	2017		√	
Provide for electronic submissions of all requests for medicines (new registrations, renewals and variations).	2017		√	
Revise and harmonize the amount of certain tariffs; PV tariffs based on the INN; reduce the amount of tariff for the documentation control for each imported series of a medicine.	2019			√
An additional number of professional executors should be hired in order to resolve cases faster within the legally prescribed deadlines and reduce huge delays, especially in resolving accumulated variations for medicines.	2021			√
<b>The Government should:</b>				
Provide steady funding for innovative medicines and generic medicines while expanding the indications through a special-purpose transfer of budget funds to NHIF, thus compensating for the clear lack thereof in the financial plan of NHIF.	2018	√		
Take a position regarding the future of its healthcare institutions, primarily pharmacies. If state pharmacies have a future as such, a strong recommendation is to entrust them to a private partner in accordance with the law, with the key law being that on public-private partnership, and in accordance with the model respecting the specifics originating from the status and business operations of publicly-owned pharmacies undergoing PPPs. This guarantees the legality of the procedure, transparency and the maximization of benefit for everyone involved.	2017			√
Ensure the settlement of the remaining outstanding debt of state healthcare institutions towards pharmaceutical wholesalers and suppliers for delivered medicines and medical devices, in order to ensure further continued supply for the institutions.	2017		√	
Ensure criteria and requirements in electronic business standardization, in order to harmonize the electronic business systems of state entities that are involved in the health system a) Technical (document size limit that can be inserted into the system, which are part of the standard procedures requirements) b) Administrative (defining the validity / acceptability of electronic documents vs. paper documents; acceptance or non-acceptance of electronic mail as a valid way of communication with records on the sending and receiving date; acceptance of electronic signature, etc.).	2020		√	
<b>The NHIF should:</b>				
Ensure the acquisition of the funds required from the central budget for introducing new medicines on the Reimbursement List.	2018	√		
Continue the positive trend of ensuring the predictability of the decision-making process, with clear time frames and a transparent consultation process with industry representatives.	2013		√	

Recommendations:	Introduced in the WB:	Significant progress	Certain progress	No progress
Ensure greater flexibility regarding models for specific agreements, since every medicine has its own specific details that need to be incorporated into the agreement. Enable the electronic submission of introducing new medicines on the Reimbursement List, without submitting paper documentation.	2017	√		
Enable the electronic submission of introducing new medicines on the Reimbursement List, without submitting paper documentation.	2020			√
<b>The Ministry of Health should:</b>				
Work continuously, together with the Ministry of Finance and the NHIF, on securing additional funds from the budget of the Republic of Serbia with the aim of including new therapies on the NHIF Reimbursement List.	2018		√	
With the aim of accelerating patients' access to medicines, allow the submission of documentation for obtaining the highest price of medicines for use in human medicine to competent ministries as of the moment the holder of the licence for the medicine receives a Report from ALIMS following a session of the Commission for the Placement of Human Medicines on the Market. Enabling parallel processes for finalizing the licensing procedure for a medicine and for obtaining its maximum price would considerably reduce the time frame for placing each individual medicine on the market. Therefore, the proposal is to enable two processes to take place in parallel: the final part of the process of obtaining a licence for placing a medicine on the market from ALIMS, and the process of publishing the maximum price of the medicine in a Decision on the highest prices of medicines for use in human medicine by the Ministry of Health.	2019			√
Urgently draft a new Law on Medicines in cooperation with industry representatives.	2019			√
Eliminate from the new Law on Medicines the issuing of approvals by ALIMS for the use of promotional materials and other documentation regarding the advertising of prescription medicines and/or promotional materials and other documentation intended for the professional public.	2019			√
Amend the Rulebook for acquiring basic knowledge about personal hygiene training program so that employers can conduct training for employees in the medicines production, trade and dispensing, as it is already regulated by other regulations.	2020			√
<b>The Ministry of Finance should:</b>				
Make a positive decision on a reasoned request by the Ministry of Health for a special-purpose transfer of NHIF funds for new medicines.	2018	√		
Ensure an equal tax and customs treatment of raw materials and finished medicines.	2013			√
Abolish VAT on donations of medicines and medical devices to health care institutions.	2014			√
Amend the Law on Fees for the Use of Public Goods in the part of fees for medicines that remain in possession after the expiration date and are collected from citizens, so that compensation basis is determined by the amount of medicines collected from citizens, which needs to be disposed of as pharmaceutical waste and precisely determine the taxpayer.	2020		√	

## CURRENT SITUATION

The health of the nation is one of the key factors, if not the most important factor, of productivity and economic growth in society, directly related to investments into the healthcare system. At the same time, ensuring the supply of medicines and the availability of the latest therapies are among the key preconditions for positive results of the healthcare system of any country. In addition to the unhampered supply of medicines and availability of the latest therapies, the normal functioning of a healthcare system requires a systematically regulated and functionally efficient link between the three pillars supporting the medical treatment of the population: manufacturers, pharmaceutical wholesalers and healthcare institutions (private and state-owned).

The share of healthcare in the distribution of the gross national product in Serbia stands at approximately 10%. It is important to note that state/public resources account for only 62% of this amount (the National Health Insurance Fund (NHIF), the Ministry of Health and local governments), while the remaining 38% are private payments by citizens (the so-called out-of-pocket payments). This means that a significant burden of financing healthcare has been shifted to the patients. This is certainly not a positive attribute, having in mind the importance of the social role of the state in the provision of healthcare services. By comparison, in the European Union (EU), Member States finance between 70 and 80% of the total healthcare needs of the population from public sources.

Of the total public healthcare budget, 20% is allocated for medicines. Despite considerable steps forward in improving the availability of advanced therapies compared to the preceding period, this progress is not sufficient. Further strategic thinking and actions regarding the management of funds in the healthcare budget are important, having in mind the degree and character of the vulnerability of the health of the population, i.e. the need for modern therapies for all, even the most severe diseases. The average life expectancy in Serbia is considerably below the EU average (74.7 compared to 80.2). The greatest risks for the health and life of the population of Serbia are caused by coronary and vascular system diseases, malignant diseases, diabetes and chronic obstructive pulmonary diseases. For example, the gravity and complexity of this problem is best illustrated by the discrepancy between the cancer incidence rate, where Serbia is 18th in Europe, and cancer mortality

rate, where it holds 2nd place. Bearing in mind the discrepancy in the cancer incidence rate and mortality rate in Serbia and the EU, the availability of oncological, as well as innovative medicines from other fields of therapy is clearly insufficient, while at the same time being crucial for reducing the high mortality rate of the population.

It is completely clear that the NHIF, even with the assumption of the best resource management, is not able to adequately respond to all patients' needs for drug therapies from its own income. For that reason, purposeful and continuous intervention from the central budget is necessary, in addition to the existing allocations of the NHIF for medicines.

It is very important for stable pharmaceutical market functioning to continue the harmonization of the domestic legal framework with EU acquis, primarily through the Law on Medicines, which should be adopted. That way the practice inapplicability in some of its provisions and non-transparency in certain procedures should be eliminated.

Another problem is that time frames for important decisions are often too long and, even so, typically not observed. The participation of representatives of the pharmaceutical sector in the drafting of all relevant acts is necessary, and significant progress can already be seen in this field. For example, therapies with drugs from List C, treatment drugs of rare diseases, as well as slowing down in regular vaccination process.

## POSITIVE DEVELOPMENTS

- The NHIF, in coordination with the Ministry of finances and the Ministry of health, has provided additional dedicated funds for financing new medicines in the amount of 6 billion RSD. In the period between November 2021. and February 2022. An intensive negotiation process was carried out between the representatives of pharmaceutical companies and NHIF in accordance with the frameworks set by the Central commission for medicines (prioritization of therapeutic areas/medicines and projection of the number of patients). This process is successfully completed by concluding special contracts for 26 new medicines/indications and by the publication of the rule book of the list of medicines on the 23.03.2022. This way, a big improvement was made in terms of availability of modern therapies for patients who suffer from diabetes, oncology patients, cardiovascular patients, patients with psoriasis, hepatitis C, haemophilia, as well as haematological patients.

- The NHIF made available for pharmaceutical companies a new model of special contract which has as subject the arrangement of mutual financing of medicines which are issued in pharmacies thus significantly facilitating accessibility of medicines from the list A/A1.
- A visible improvement was made in terms of communication and team work of the representatives of the industry (PKS, Inovia and Genezis) and NHIF/Ministry of health concerning all questions of importance to business.
- The NHIF continued in 2022. with direct payments to suppliers by CJN for delivered medicines, and additionally, for more efficient management of the health care financing system and with the aim of improving and implementing the control of treatment costs as well as optimal management of procurement and supplies of health institutions, introduced a new information system.
- With the support of the Ministry of finances the issue of settling the issue of charging the majority has been resolved the debt of health institutions (pharmacies, community health centres and hospitals) to suppliers for delivered medicines and medical devices has been resolved to a large extent.
- The agency for medicaments in 20210. continued started the implementation of changes of the rule book of registration and issued a bigger amount of permanent permits for medicines in accordance with the provisions of the current drug law.

## REMAINING ISSUES

1. A lack of a systemic solution for financing the introduction of new drugs on the Reimbursement List.

It is necessary to provide assigned funds transfer from the central budget to the NHIF every year, to maintain the continuity of the new drug introduction on the Reimbursement List. This should be preceded by a statement of all competent medical commissions within the MoH / NHIF, after which evaluating all submitted requests for placing drugs on the Reimbursement List would determine the exact amount that has to be transferred to meet the needs of patients in all therapeutic areas.

2. Shortcomings in the process of including medicines on the NHIF Reimbursement List

The Rulebook on criteria for including/removing medicines from the Reimbursement List, as a key by-law in this area, needs to be amended to include clearer and more detailed criteria for the selection of medicines covered by the man-

datory health insurance system. Although certain progress is already visible, each individual procedure for the placement of a medicine on the Reimbursement List should be even more transparent and with a mandatory explanation of the final decision, and the right to appeal.

3. The "duality" of medicine prices

The pricing of medicines is subject to strict administrative control, and involves a two-tier pricing procedure, by the Ministry of Health and by the NHIF. for those medicines that are financed at the expense of mandatory.

Article 30 of the Rulebook on criteria for the inclusion of medicines on the Reimbursement List from April 2014 envisages that the difference in price between the original and generic A-list medicine with the same or similar pharmaceutical properties and in the same dosage may not exceed 30%, which is co-paid by patients. This limits the availability of medicines, primarily of original and branded generic medicines, as they often cannot fit into such a limited price range, and thus cannot be found on the Reimbursement List. Given that this difference in price does not represent a financial burden for the NHIF, an option allowing a price difference up to the maximum approved price would ensure a better availability of original and branded generic medicines.

4. Resolving of remaining debt of state health care institutions to wholesalers and suppliers

It is necessary to continue with activities regarding settlement of remaining debts of healthcare institutions for delivered medicines, medical devices and other goods.

5. Administrative procedures and the issuing of licences for medicines

ALIMS is still considerably tardy when it comes to issuing certain/non-prioritized new registrations, as well as approving amendments to licences (variations). Such delays regarding new indications and variations in medicine safety have a considerable impact on the availability of the latest information on the use of medicines both for doctors and for patients.

6. Regulations effecting business

Besides the fact that it's for five years in a row in the yearly Plan of work of the Ministry of health, the preparation of

the umbrella law in the area of the drug market – drug law, still hasn't started yet.

The amendments of the Law on Fees Use of Public Goods have not yet been implemented, regarding to harmful consequences of this regulation on manufacturers, drug holders and wholesalers. The effects of implementing the Law were not properly considered when the Law was prepared and adopted. Basis of special waste compensation- medicines that remain in possession after the date expiration and are collected from citizens are initially estimated as an additional burden of as much as EUR 37 million EUR.

Ministry of Environmental Protection has been open for amending the Law in part that determines the compensation basis as the "total drugs quantity produced in the Republic of Serbia and drugs imported into the Republic of

Serbia". However, the adoption of the amendments is constantly delayed.

The Rulebook for acquiring basic knowledge about personal hygiene training program introduced an obligation for employees in the medicines production, trade and dispensing to undergo training organized and conducted by the Ministry of Health, with the prescribed fee payment. Ministry of Health did not take into account that the obligations and responsibilities of drug manufacturers, wholesalers and pharmacies in the part of hygiene training are already regulated by special regulations as well as strict requirements of the Guidelines for Good Manufacturing Practice (GMP) and Guidelines for Good Distribution Practice (GDP). Therefore applying the provisions of the Rulebook, everyone in the supply chain is additionally exposed to unnecessary costs and significant process delays.

## FIC RECOMMENDATIONS

ALIMS should:

- Adhere to the existing time frames established by the Law on Medicines regarding new registrations, renewals and variations of licences.
- Provide for electronic submissions of all requests for medicines (new registrations, renewals and variations).
- Revise and harmonize the amount of certain tariffs; PV tariffs based on the INN; reduce the amount of tariff for the documentation control for each imported series of a medicine.
- An additional number of professional executors should be hired in order to resolve cases faster within the legally prescribed deadlines and reduce huge delays, especially in resolving accumulated variations for medicines.

The Government should:

- Provide steady funding for innovative medicines and generic medicines while expanding the indications through a special-purpose transfer of budget funds to NHIF, thus compensating for the clear lack thereof in the financial plan of NHIF.
- Take a position regarding the future of its healthcare institutions, primarily pharmacies. If state pharmacies have a future as such, a strong recommendation is to entrust them to a private partner in accordance with the law, with the key law being that on public-private partnership, and in accordance with the model respecting the specifics originating from the status and business operations of publicly-owned pharmacies undergoing PPPs. This guarantees the legality of the procedure, transparency and the maximization of benefit for everyone involved.
- Ensure the settlement of the remaining outstanding debt of state healthcare institutions towards pharmaceutical

wholesalers and suppliers for delivered medicines and medical devices, in order to ensure further continued supply for the institutions.

NHIF should:

- Ensure the acquisition of the funds required from the central budget for introducing new medicines on the Reimbursement List.
- Continue the positive trend of ensuring the predictability of the decision-making process, with clear time frames and a transparent consultation process with industry representatives.
- Ensure greater flexibility regarding models for specific agreements, since every medicine has its own specific details that need to be incorporated into the agreement. Enable the electronic submission of introducing new medicines on the Reimbursement List, without submitting paper documentation.

The Ministry of Health should:

- Work continuously, together with the Ministry of Finance and the NHIF, on securing additional funds from the budget of the Republic of Serbia with the aim of including new therapies on the NHIF Reimbursement List.
- With the aim of accelerating patients' access to medicines, allow the submission of documentation for obtaining the highest price of medicines for use in human medicine to competent ministries as of the moment the holder of the licence for the medicine receives a Report from ALIMS following a session of the Commission for the Placement of Human Medicines on the Market. Enabling parallel processes for finalizing the licensing procedure for a medicine and for obtaining its maximum price would considerably reduce the time frame for placing each individual medicine on the market. Therefore, the proposal is to enable two processes to take place in parallel: the final part of the process of obtaining a licence for placing a medicine on the market from ALIMS, and the process of publishing the maximum price of the medicine in a Decision on the highest prices of medicines for use in human medicine by the Ministry of Health.
- Urgently draft a new Law on Medicines in cooperation with industry representatives.
- Eliminate from the new Law on Medicines the issuing of approvals by ALIMS for the use of promotional materials and other documentation regarding the advertising of prescription medicines and/or promotional materials and other documentation intended for the professional public.
- Amend the Rulebook for acquiring basic knowledge about personal hygiene training program so that employers can conduct training for employees in the medicines production, trade and dispensing, as it is already regulated by other regulations.

The Ministry of Finance should:

- Make a positive decision on a reasoned request by the Ministry of Health for a special-purpose transfer of NHIF funds for new medicines.
- Ensure an equal tax and customs treatment of raw materials and finished medicines.

- Abolish VAT on donations of medicines and medical devices to health care institutions.
- Amend the Law on Fees for the Use of Public Goods in the part of fees for medicines that remain in possession after the expiration date and are collected from citizens, so that compensation basis is determined by the amount of medicines collected from citizens, which needs to be disposed of as pharmaceutical waste and precisely determine the taxpayer.